

IRS - Contractor EEC Hiring Plan - Nahom Tamiru

Contract Extended Expertise Consultant: Partner Hiring Plan

Date: 09/22/25

Req #: REF375020

Position Title: EEC

Location:

Regular Rate

HCL Rate

Business Information:

	Contract Duration:	12 month
<p>4 Prisma Access EECs</p> <p>Deploying PA while migrating sky high rules to PA</p> <p>Using PA for proxies</p> <p>Over 40K configuration lines - will have to update manually. Will need to analyze what needs to be converted</p> <p>Deploying PA for Mac users first. Will need to build policies in tandem to migration from sky high</p> <p>Once Mac deployment is completed, will move to IT (which will generate more policies)</p> <p>Once both teams are in place, everyone will be deployed.</p> <p>Expectation is 80K licenses before EOY (calendar)</p> <p>Will become remote access team</p> <p>Knowledge transfer</p> <p>Additional financial background check</p>	PO Booked:	<p>Shared Vision Date:</p> <p>HM Screen: 45 minutes</p> <p>Technical Interview: 2 hours</p> <p>Final Interview: 30 min</p>

Req Review/Position Definition:

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Top skills/tools, etc. that are MUST have	Prisma Access expertise Prisma Access deployment experience	US Citizen	<input checked="" type="checkbox"/>
		Drug Screen	<input type="checkbox"/>
		Security clearance	<input type="checkbox"/>
		Background check (additional)	<input checked="" type="checkbox"/>
		Fingerprinting	<input type="checkbox"/>
Nice to have:	Scripting	Travel required? (% and locations)	

		Is this position a new or existing role?	
What skills or experience can be trained or mentored to build proficiency?		Are there any adjacent skills or roles that one might now have that would lead into this position?	

Contractor Value Proposition:			
Why do you believe Palo Alto Networks is a compelling place to work?	<p>We are an industry leader and forward thinker in Cybersecurity. This company is not a complacent organization and drives on initiative, leadership, and outside the box thinking.</p> <p>https://www.paloaltonetworks.com/</p>		<p>This role is an SME remotely supporting the customer and viewed as a trusted advisor.</p> <p>This contract will start out with a 12 month duration however it is not uncommon for these engagements to be extended.</p> <p>Product Training- We are a product based company that offers training on our various products and services that set you up for success. In addition we offer our subcontractors to acquire certifications such as PCNSC, PCNSA, PCCSA as an example.</p>
How would you describe your management style?	This position is for a leader. My leadership style is to enable our EEC's to make decisions and take action. My role is to provide the EEC support to ensure he/she has everything needed to make our customers successful	What are the common obstacles of someone in this role? How would we address any concerns?	You are the front line of defense and often EEC's feel a ton of pressure from the customer. We overcome this by providing the EEC with multiple channels of communication geared at getting answers quickly and accurately.

<p>What would the candidate find appealing about being part of your team?</p>	<p>This is a tight knit team. We have EEC's at different levels of the platform. We utilize this as a strength where your expertise is valued in helping people grow.</p>	<p>How does this role contribute to the overall strategy of the company/team?</p>	<p>The role of the EEC is to help our customer securely implement our products and become a consultant or Trusted Advisor in feature adoption as well as expansion. The overall strategy is to have the best and most secure customers.</p>
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